



Mission to Nansha

南沙考察團

The Chamber's first trip to the GBA since the border with the Mainland reopened revealed a wealth of investment potential and opportunities for further collaboration

總商會於香港與內地恢復通關後首次率團訪問大灣區，發掘潛在投資機遇，推動兩地進一步合作

For the Chamber's first outbound mission since the pandemic began three years ago, a delegation of 35 members visited Nansha on 30-31 March, led by China Committee Chairman Eric Fok, GBA Working Group Convenor Petrina Tam, and YEC Chairman Olivia Kung.

Located in the heart of the Greater Bay Area (GBA) and the Pearl River Delta, Nansha is an administrative district in Guangzhou that lies within 100km of nine cities and five

international airports within the Pearl River Delta. By high-speed rail, Nansha's Qingsheng Station is just a 35-minute journey from West Kowloon Station in Hong Kong. Once the Guangzhou-Zhongshan-Zhuhai-Macao high-speed railway becomes operational, Nansha will enjoy direct access to Hong Kong and Macao.

According to Tam, Nansha promises rapid growth in scientific research and economy. "For example, Pony.ai

Guangzhou has been testing autonomous vehicles in Nansha, while the district is also home to the largest chip fabrication plant in China. I am sure Nansha has a bright future," she said, adding that it is ideal for Hong Kong businesses looking to expand, while also helping develop the district into an international destination.

Leveraging on its foundation in scientific research and development, Nansha will

Left: Delegates visit the Nansha Mingzhuwan Guihua Exhibition Hall.

左：團員參觀南沙明珠灣規劃館。

Right and below: Chamber members call on Lu Yixian, Secretary of Nansha District.

右及下：代表團會見南沙區區委書記盧一先。



enhance cooperation between Guangdong, Hong Kong and Macao in technology and innovation, establish a major technology and innovation platform, as well as promote the development of the high-tech sector, according to the Nansha Plan announced by the State Council in June 2022.

To support the development of high-tech industries and to attract talent from Hong Kong and Macao,

the Nansha Government plans to implement corresponding financial policies. For example, enterprises engaged in certain sectors in the pilot area will enjoy a reduced enterprise income tax rate of 15%, while Hong Kong and Macao residents working in Nansha will be exempt from paying individual income tax in excess of their corresponding tax burden in Hong Kong and Macao.

While experiencing robust economic growth, Nansha is seeking to collaborate with GBA cities to create a “quality living circle” for living, working and travelling. During a visit to the Nansha Bay project site, Fok introduced to members the overall development plan of Nansha Bay and the history of Nansha Marina, of which he is a representative.

Nansha Marina is an integral part of Nansha Bay’s development, said

Fok, explaining that the project could help train more medal-winning Chinese windsurfers while strengthening Nansha's central role as a connector for Guangzhou, Hong Kong and Macao.

To encourage more Hong Kong professionals to live and work in the GBA, Nansha has been proactively building a Hong Kong community with an array of projects featuring Hong Kong investment. Among them is a TOD integrated complex at the Qingsheng Kai transport hub by Sun Hung Kai Properties. The megastructure is

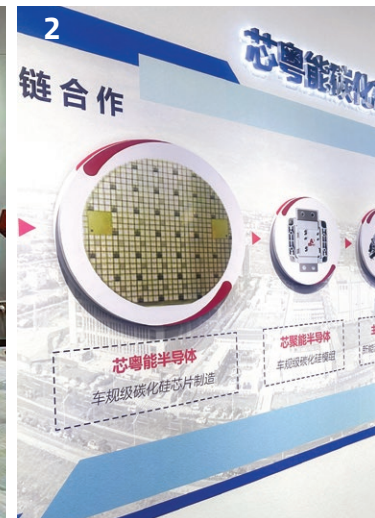
the first Guangdong-Hong Kong joint construction project, as well as the first pilot programme that adopts a Hong Kong-style construction management model.

Chamber members also visited Gold General Outpatient Clinic, the first wholly Hong Kong-owned medical institution in Nansha. Felix Lee, one of the Chamber delegates and Co-CEO of the GBA Healthcare Group, said the aim is to nurture more healthcare professionals so that GBA residents can have access to the same quality of primary healthcare services that Hong Kong enjoys.

This, he said, would help realise the integration of healthcare systems in Hong Kong and the Mainland in the long term.

Other destinations the delegation visited included Minxin Hong Kong School, which provides children of Hong Kong residents with quality "through-train" education and boarding services, and Kingbridge Sun Kuong Law Firm, the first Guangdong-Hong Kong-Macao law firm operating in the form of a partnership association in Guangzhou.

Stanley Chan, a partner of the law firm who was among the visiting



總商會一行 35 人代表團於 3 月 30 及 31 日展開自疫情在三年前爆發以來首次舉辦的外訪活動，前赴廣州南沙考察，在中國委員會主席霍啟山、大灣區工作小組召集人譚唐毓麗及卓青社主席龔海欣率領下，團員探索區內商機。

南沙位處粵港澳大灣區核心及珠三角中心，周邊 100 公里範圍內覆蓋珠三角九大城市和五大國際機場。從南沙慶盛站乘高鐵，35 分鐘可到達香港西九龍站。待廣中珠澳高鐵建成後，南沙更可同時直達香港和澳門。

譚唐毓麗表示：「南沙的科研經濟發展急速，例如廣州小馬智行科技有限公司已於南沙開始試行無人駕駛汽車，而全國最大芯片廠亦坐落該區，未來南沙的發展無可限量。」她鼓勵港商前往當地發展，合力把南沙打造成國際城市。

南沙具有科研發展的基礎和優勢，國務院在 2022 年 6 月發布的《南沙方案》中指出，南沙將強化粵港澳科技聯合創新、建造重大科技創新平台，以及培育發展高新技術產業。

為支持高新產業發展和匯集港澳人才，

南沙政府提出相應的財政政策，例如對先行啟動區鼓勵類產業企業減按 15% 稅率徵收企業所得稅，以及對在南沙工作的港澳居民免徵其個人所得稅稅負超過港澳稅負的部分。

在經濟蓬勃發展的同時，南沙區積極與大灣區城市共同建設宜居宜業宜遊的優質生活圈。考察團參觀了南沙灣項目，霍啟山向團員介紹南沙灣的總體規劃及南沙遊艇會的發展歷程。

作為南沙遊艇會負責人，霍啟山解釋遊艇會是南沙灣發展的重要項目，有助增

delegates, said he hoped to offer GBA citizens with top legal services and to create a one-stop cross-boundary legal services platform in GBA.

During the trip, delegates also took part in two networking events – a luncheon with local entrepreneurs hosted by Liu Zewu, Deputy Director of CCPIT Guangzhou, Ma Jiehong, Deputy District Mayor of the Nansha District Government, and Qiu Haibin, Director of CCPIT Nansha; and a seminar on Guangzhou-Hong Kong business cooperation, co-hosted

by Yu Jianchun, Vice Chairman of Guangzhou Federation of Industry and Commerce, and Ruan Xiaohong, a member of the Standing Committee of Nansha District.

The mission included excursions to Pony.ai Guangzhou, Nansha Mingzhuwan Guihua Exhibition Hall, Guangzhou CanSemi Technology Inc., Guangdong Medical Valley, New Youth Talent Apartment in Hong Kong and Macao, Consultative Committee on Guangdong-Hong Kong Co-operation (Guangzhou Nansha) Display Hall and Service Center, and Innovation Bay.

1 The Chamber delegation met with Liu Zewu, Deputy Director of CCPIT Guangzhou, and Ma Jiehong, Deputy District Mayor of the Nansha District Government.

與廣州市貿促會副主任劉澤武及南沙區政府副區長馬潔紅座談交流。

2 Members go on a tour of Guangzhou CanSemi Technology Inc.

考察團一行到訪廣東芯能半導體有限公司。

3 The group pays a visit to Minxin Hong Kong School.

參觀民心港人子弟學校。



訓更多中國金牌帆船運動員之餘，亦能加強南沙連接港澳經濟的核心地位。

為鼓勵更多香港專才到大灣區發展，南沙區積極建設成港式社區，內有多個港商投資的項目。考察期間，團員便參觀了新鴻基位於慶盛站交通樞紐的 TOD 項目；該項目是首個粵港合作建設，也是首個試行香港工程建設管理模式的試點專案。

考察團亦到訪南沙首個港資獨資的醫療機構——港式全科門診部。代表團成員之一、大灣區醫療集團聯席總裁李家聰表示，未來希望培訓更多金牌醫護，讓

大灣區居民能夠享受與香港同質的基層醫療服務，長遠實現香港與內地醫療體系的深度融合。

其他考察景點包括民心港人子弟學校，為港人子女提供優質的中小學一條龍及寄宿教育服務，以及廣州首家粵港澳聯營律師事務所——金橋司徒廊（南沙）聯營律師事務所。

團員之一、合夥人陳永良表示，該律師行期望為大灣區居民提供優質的法律專業服務，並打造大灣區一站式跨境法律服務平台。

訪問期間，考察團亦出席了兩場交流活動，包括由廣州市貿促會副主任劉澤武、南沙區政府副區長馬潔紅及南沙區貿促會主任丘海斌舉辦的兩地企業家代表交流午宴，以及由廣州市工商副主席余劍春及南沙區常委阮曉紅主持的穗港商協會協作交流座談會，讓兩地企業交流在南沙營商的點滴。

此行還參觀了廣州小馬智行科技有限公司、明珠灣規劃展覽館、廣東芯能半導體有限公司、廣東醫谷、港澳新青寓、廣州南沙粵港合作諮詢委員會展廳及服務中心，以及創享灣。